# E. GUTZWILLER & CIE

BANQUIERS

# **Investment advising**

You are interested in financial markets and make your investment decisions yourself. You also value specialists' knowledge and like to receive advice.

### **Service Advisory Agreement**

After a comprehensive consultation, your needs and your financial situation are analyzed to determine your investment horizon The resulting risk profile is used to select your optimal investments.

The investment experts at Bank E. Gutzwiller & Cie. will use the insights obtained from their analysis to advise you about general economic conditions, interest rates, currencies and specific financial instruments; continuously monitor your portfolio and react quickly to changes on the financial markets. You will always be free to choose from the adviser's suggestions and make your own decisions.

We provide you with transaction statements and regular reporting in order to keep you informed about your portfolio.

### **Reference currencies**

Advisory mandates are available in various reference currencies.

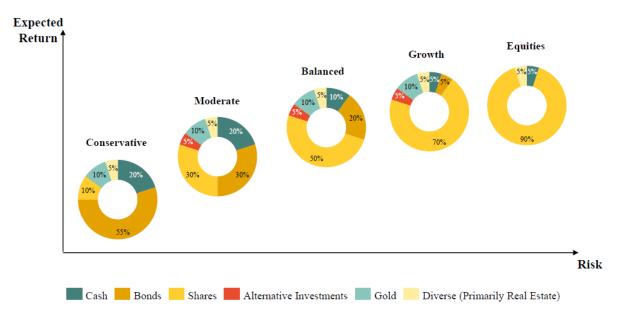
## **Investment strategies**

Risk	Investment strategy	Tactical bandwidths
*	Conservative	
	The investor values protecting principal over appreciation and	
	is comfortable accepting lower returns for a higher degree of	
	liquidity and/or stability. Typically, the investor primarily	
	seeks to minimize risk and loss of principal.	
**	Moderate	
	The investor values principal preservation, but is comfortable	
	accepting a small degree of risk and market fluctuation to seek	
	appreciation. Typically, the investor desires greater liquidity,	
	is willing to accept lower returns and minimal losses.	
***	Balanced	
	The investor values principal preservation, but is comfortable	
	accepting a small degree of risk and market fluctuation to seek	
	appreciation. Typically, the investor desires greater liquidity,	
	is willing to accept lower returns and minimal losses.	Your advisor will provide you with
****	Growth	an actual Asset Allocation.
	The investor values higher long-term returns and is willing to	
	accept significant risk. The investor is comfortable with short-	
	term fluctuations in exchange for seeking long-term	
	appreciation. The investor is willing to endure larger short-	
	term losses of principal in exchange for the potential of higher	
	long-term returns, while liquidity is a secondary concern.	
****	Stocks	
	The investor values higher long-term returns and is willing to	
	accept substantial risk. The investor believes higher long-	
	term returns are more important than protecting principal. The	
	investor may endure extensive volatility or large losses in	
	favour of potentially higher long-term returns, while market	
	fluctuations and liquidity may not be a concern.	

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Example of an Asset Allocation (your advisor will provide you with an actual Asset Allocation)



#### **Implementation**

Starting with a tailored investment strategy, your advisor will support you in designing an investment framework. You will choose whether to adopt the investment strategy recommended by Bank E. Gutzwiller & Cie. or to adapt it to specific needs. When making investment recommendations, your advisor uses insights from the Bank E. Gutzwiller & Cie.'s investment process and prioritizes high investment quality and appropriate diversification. However, only you can decide what transactions are to be executed.

Client advisors recommend traditional and alternative investments to implement the investment strategy. On the stock and bond markets, the recommendations primarily involve direct investments but mutual fund investments may also be recommended for an alternative. When making these selections, the bank maintains an open architecture with the world's most talented fund administrators. We also administer, through our subsidiary Gutzwiller Fonds Management AG, our own funds on stocks and alternative investments.

Please refer to our separate information for ESG-criteria.

## **Service prices**

Model	Advising fee	Included	Not included
Traditional	1.00%, minimum CHF	<ul> <li>Investment</li> </ul>	Broker's fees, domestic and
(Enclosure:	2,500.00/year	advising	international
Ex-ante			<ul> <li>Taxes/stock exchange fees</li> </ul>
price list)			Administration/custodianship
			Account
			management/payments
			Swiss tax return

### **Term**

An advisory mandate has no defined term. It can be dissolved without a notification period within a few business days.

effective as of 01/12/2023